

Fw: Fw: CAPSTONE WORKSHOP || Significant change for industry readiness || Perks & USP

จาก Ruangarm Wongbandit <ruangarmw@nu.ac.th>

วันที่ พ 23/04/2025 14:33

ถึง rujirat thitiwess <rujiratth@nu.ac.th>

กองพัฒนภาษาและกิจการต่างประเทศ

มหาวิทยาลัยนครสวรรค์

รับที่

24 เม.ย. 2568

เวลา 10.54 น.

From: Nishant Tyagi <nishant.tyagi.delhi@gmail.com>

Sent: Monday, April 21, 2025 4:22 PM

To: Ruangarm Wongbandit <ruangarmw@nu.ac.th>

Cc: Chakrit Fuangprang <Chakritf@nu.ac.th>

Subject: Re: Fw: CAPSTONE WORKSHOP || Significant change for industry readiness || Perks & USP

You don't often get email from nishant.tyagi.delhi@gmail.com. [Learn why this is important](#)

Dear Sir,

Greetings.

I completely understand your concern(s), Following may help you for our association further:

- This is applicable to every stream/subject due to versatile nature. I am flexible to the payment amount as per your organization's policy.
- Delivery mode can be **online/offline both** from my end. This can be offline only if your organization arranges suitable stay and flight.
- CAPSTONE sessions will be **conducted for 4 days: 4 hours each day** (2 hours + 30 minutes break + 2 hours) resulting into 16 hours in total.
- We **can work on dates and time**, mutually, based on availability and the institution's trimester/semester calendar.
- I **conduct a CAPSTONE workshop as a freelancer** due to professional credibility of my career and **not associated with any organization** for the same.
- **Workshop material is inspired by** esteemed entities including **University of Texas Austin US, Great Learning, IIM Visakhapatnam** etc.
- I have work experience documents as proof for the leading institutions I conducted CAPSTONE.
- Certificate is provided by the organization which student targets during this CAPSTONE workshop as per L&D as well as HR policy.
- Please note the following breakdown of 4 days workshop consisting of 4 hours each:

| DAY            | HOURL          | TOPIC/MODULE/AREA  | SIGNIFICANCE/OUTCOME   |
|----------------|----------------|--|--|
| I              | 1              | Business fundamentals like Risk management, CLTV, Offshoring, EPQ, etc. relevant to CAPSTONE.  | Discovering realignment initiatives of visionary Enterprises & rising factors.   |
|                | 2              | Drafting effective CV with CAPSTONE based skills & current industrial dimensions for placements./innovative startup launch/Entrepreneurship. | Learning expectations of HRs in 2025-27.   |
|                | 3              | CAPSTONE Overview.   | Solving issues for business enterprise(s).   |
|                | 4              | Industrial real-time use cases.  | Analyzing complimentary paid Cases by authentic sources like Frost & Sullivan, Deloitte, BCG etc.                      |
| II             | 1              | How does an on-floor job looks like in corporate enterprises including all the possible departments.   | Gathering KPIs, KRAs & JD insights.  |
|                | 2              | Execution & challenges of CAPSTONE.  | Actually targeting a domain, organization & initiating CAPSTONE.   |
|                | 3              | Learning Tools: Zoominfo, Lusha, Clickup, Asana, Zoho etc. as per live brainstorming with the batch.   | Managing Control Systems w.r.t CAPSTONE.   |
|                | 4              | Role of Blockchain, IOT, NLP, Generative AI, AI-ML etc. for project scope(s).  | Managing project & Fintech Transactions for live techno-business operations.   |
| III            | 1              | Individual CAPSTONE Query(ies) and resolving challenges.   | Gaining personal attention in a customized way as each of the student would have already started executing CAPSTONE.   |
|                | 2              |  |  |
|                | 3              |  |  |
|                | 4              | Showcasing Sample CAPSTONE(s) further for better learnings.  | Learning business dimensions of almost every department in the business enterprises.                                   |
| IV             | 1              | Fun QUIZ & declaring winners.  | Motivating genuine learners.   |
|                | 2              |  |  |
|                | 3              | Live role-play as working professionals.   | Team work, actually performing as if working live in an organization & resolving issues of the hypothetical client(s). |
|                | 4              |  |  |
| OVERALL 4 DAYS | TOTAL 16 HOURS | 15+ MOST UPDATED MODULES' DELIVERY   | TARGETING LOR, INTERNSHIP, LIVE PROJECTS & JOBS  |

Hope this helps, Please let me know for the target audience you decide for above/anything else. Let's do this together...!

Warm Regards,

คณะวิทยาศาสตร์ มหาวิทยาลัยนครสวรรค์  
เลขที่ 2621  
วันที่ 30 เม.ย. 2568  
เวลา 09.27

กองกลาง สำนักงานอธิการบดี  
รับที่ 205928  
วันที่ 25 เม.ย. 2568  
เวลา 10.25 น.

เพื่อโปรดพิจารณา ตามที่ Mr. Nishant Tyagi ตำแหน่ง Deputy Manager WNS ประเทศอินเดีย มีความประสงค์ประชาสัมพันธ์ CAPSTONE WORKSHOP ให้กับนักศึกษา นั้น ทั้งนี้ กองพัฒนาภาษาและกิจการต่างประเทศ ได้สอบถามกลับไปยัง Mr. Nishant Tyagi ในประเด็นที่เกี่ยวข้องกับ Workshop อาทิ เกี่ยวข้องกับวิชาหรือสาขาใด, ระยะเวลาที่จัด, กลุ่มเป้าหมายเป็นใคร และค่าใช้จ่ายที่ต้องชำระเงิน

- เงื่อนไขนี้ใช้ได้กับทุกสาขาวิชา โดยมีความยืดหยุ่นในการชำระเงินตามนโยบายขององค์กร

- CAPSTONE sessions จะจัดขึ้นเป็นเวลา 4 วัน วันละ 4 ชั่วโมง (2 ชั่วโมง + พัก 30 นาที + 2 ชั่วโมง) รวมเป็น 16 ชั่วโมง (ตามตารางชี้แจงข้างต้น)

- การดำเนินการ Workshop CAPSTONE ดำเนินการ  
โดยอิสระ และไม่ได้มีความเกี่ยวข้องกับองค์กรใดๆ ทั้งสิ้น

- เนื้อหาการอบรมได้รับแรงบันดาลใจจากองค์กรที่มีชื่อเสียงมากมาย เช่น University of Texas Austin US, Great Learning, IIM Visakhapatnam เป็นต้น

- มีเอกสารประสบการณ์การทำงานเป็นหลักฐาน  
สำหรับสถาบันชั้นนำที่ดำเนินโครงการ CAPSTONE

- นักศึกษาที่เข้าร่วมการฝึกอบรม CAPSTONE จะได้รับใบรับรองตามนโยบาย L&D และ HR

อย่างไรก็ตาม Mr. Nishant Tyagi มิได้แจ้ง  
รายละเอียดเกี่ยวกับค่าใช้จ่ายที่สอบถามไป

ในการนี้ เห็นควรแจ้งทุกคณะ/วิทยาลัย เพื่อ  
ประชาสัมพันธ์ต่อไป

Don Brown

1. Wolff's law      11. Wolff's law

দান না মেলন. ১৫৮৭৭১২ (১৫৮৭৭১২)

Formel aus der 1. Steig. Winter (1808)

13m 24d.

ถึงชื่อ

(รองศาสตราจารย์ ดร.อุษา พัดเกตุ)

รักษาการในตำแหน่งผู้ช่วยอธิการบดีฝ่ายต่างประเทศ

วันที่.....

ลงชื่อ.....

(นางสาวเรือนงาม วงศ์บัณฑิต)

รักษาในตำแหน่งหัวหน้างานบริการกิจการต่างประเทศ

วันที่ 24 ม.ย. ๖8

ลงชื่อ.

(นายจักรกฤษณ์ เฟื่องปรำงค์)

ผู้อำนวยการกองพัฒนาภาษาและกิจการต่างประเทศ

วันที่

ลงชื่อ

(ดร.พิสุทธิ์ อภิชยกุล)

รองอธิการบดีฝ่ายวิเทศสัมพันธ์และการถ่ายทอดเทคโนโลยี

ปฏิบัติราชการแทน อธิการบดีมหาวิทยาลัยนเรศวร

วันที่ 25/4/68

Nishant Tyagi<nishant.tyagi.delhi@gmail.com>

ร.ร.รุจิราต ธิติวณิช

26/04/2025 13:29

Sure sir, Please note the following:

Physical mode CAPSTONE WORKSHOP COST:

10,000 INR (Indian Rupees) per day (4 hours)

Total number of days = 4 days

Total cost = cost per day \* 4 Days

= 10,000 INR \* 4

= 40,000 INR Total.

In addition, Flight booking & stay/accommodation is to be done from the end of institution.

Please let me know further for any query(ies).

Warm regards.

Nishant Tyagi  
Manager, WNS Global  
CAPSTONE Trainer  
Mob: +91-8882976490 (WhatsApp/Call)  
Alt. Email: [nishant.tyagi@wns.com](mailto:nishant.tyagi@wns.com)

On Mon, Apr 21, 2025 at 7:45 AM Ruanngarm Wongbandit <[ruanngarmw@nu.ac.th](mailto:ruanngarmw@nu.ac.th)> wrote:

Dear Nishant Tyagi,

Thank you for reaching out and for introducing the CAPSTONE workshop to us. We are interested in learning more about this opportunity and would appreciate a few additional details. Specifically, we would like to know which academic subject or field the workshop is related to, the expected duration of the session, and the intended target group in terms of student level or faculty. Additionally, if our departments are interested in participating, we would like to understand the cost involved and what is included in the payment.

We look forward to your reply and further information to help us explore the possibility of involvement.

Best regards,  
Ruan-ngarm W.

Ruan-ngarm Wongbandit (Ms)  
International Relations Officer  
Division of International Affairs and Language Development  
Naresuan University  
Muang, Phitsanulok 65000  
Thailand  
Email: [ruanngarmw@nu.ac.th](mailto:ruanngarmw@nu.ac.th)

From: Nishant Tyagi <[nishant.tyagi.delhi@gmail.com](mailto:nishant.tyagi.delhi@gmail.com)>  
Subject: CAPSTONE WORKSHOP || Significant change for Industry readiness || Perks & USPs  
Date: 15 April 2568 at 4:10:27 pm GMT+7  
To: [international@nu.ac.th](mailto:international@nu.ac.th), [ruanngarmw@nu.ac.th](mailto:ruanngarmw@nu.ac.th), [piyawanu@nu.ac.th](mailto:piyawanu@nu.ac.th), [graduate@nu.ac.th](mailto:graduate@nu.ac.th), [nuic@nu.ac.th](mailto:nuic@nu.ac.th), [sutinee@nu.ac.th](mailto:sutinee@nu.ac.th), [eugeniab@nu.ac.th](mailto:eugeniab@nu.ac.th), [suthisar@nu.ac.th](mailto:suthisar@nu.ac.th), [kumpon@nu.ac.th](mailto:kumpon@nu.ac.th), [sarintipt@nu.ac.th](mailto:sarintipt@nu.ac.th)

บางคนที่ได้รับข้อความนี้ไม่ได้รับอีเมลจาก [nishant.tyagi.delhi@gmail.com](mailto:nishant.tyagi.delhi@gmail.com) โปรดระวังเหตุใดสิ่งนี้จึงเป็นสิ่งสำคัญ

Dear Sir/Ma'am,

Greetings.

Trust you are doing well, I intend to conduct a CAPSTONE workshop for the students of your institution. To know more about CAPSTONE and its relevance, Please watch my own video describing the same in the most precise way saving your calendar time:

<https://www.youtube.com/watch?v=oWt01nHK8Pg> (Everything about CAPSTONE)

I have worked with organizations like Google, Delphianlogic, Ernst & Young (EY) etc. in the past and currently working in WNS Global as a Manager. I have conducted CAPSTONE till now for Great Learning, ImaginXP, GGSIPU Delhi, Lexicon MILE: Pune, University of south wales: United Kingdom, GLBMR Apple Labs, Delhi institute of higher education etc. Please find the attached profile of mine highlighting relevant exposure and SCOPUS indexed R&D work.

Looking forward to your acknowledgement, Wishing you safe & sound time ahead!

Warm Regards,

Nishant Tyagi  
Mob (Calling/Whatsapp): +91-8882976490  
Official Email (Alternate): [nishant.tyagi@wns.com](mailto:nishant.tyagi@wns.com)



📍 Pune, 411057

📞 +91-8882976490

✉ nishant.tyagi.delhi@gmail.com

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## SUMMARY

Results-focused and proactive in planning day-to-day operations and solving service issues. Offers advanced abilities in tackling issues impacting team and business success. Excels at managing team and personal time to consistently exceed expectations.

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## SKILLS

- Asana
- Avaya
- ZoomInfo
- Salesforce
- Lusha
- Zoho CRM
- Pipedrive
- Vmedulife ERP
- CAPSTONE Training
- Operations, Auditing, Sales, Marketing, & Customer relationship management
- Customer success management

# Nishant Tyagi

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## EXPERIENCE

January 2025 - Current

**Deputy Manager WNS | Pune, India**

- End-to-end e-marketing for Northern America-based clients & leads in need of hi-tech, professional services.
- Coordinated with the manager to develop and implement policies that improved customer service standards.
- Handled customer complaints, resolving issues with professionalism to maintain high satisfaction levels.
- Managing content team, cold calling team, and emailer team for effective prospecting.
- Drafting reports, presentations, and analytical dashboards for insights' analysis.
- Growing revenue of the organisation, driving bottom-line savings and CLTV.

April 2022 - December 2024

**Senior Manager Delphianlogic Technologies | Pune, India**

- Acted as the primary point of contact for key accounts, building strong relationships and ensuring customer loyalty.
- Collaborated with product development team to align offerings with customer demands and market opportunities.
- Conducted comprehensive training sessions for sales staff, enhancing their product knowledge and sales techniques.
- Analysed market trends and customer needs to inform product development and positioning.
- Guided sales team through challenging negotiations, securing deals that met both client and company objectives.
- Utilised CRM software to track sales performance, customer interactions, and forecast future sales trends.
- Managed sales pipeline efficiently, ensuring consistent flow of business and meeting of sales objectives.
- Led sales team towards achieving quarterly targets through strategic planning and effective resource allocation.
- Fostered relationships with key clients, securing long-term contracts and boosting revenue growth.

December 2018 - March 2022

**Senior Ernst & Young | Gurugram, India**

- Developed and implemented comprehensive training programmes tailored to meet organisational needs and objectives.
- Collaborated with sales teams to develop targeted marketing strategies, driving leads and boosting sales performance.
- Tailored marketing messages across multiple channels, ensuring a cohesive and compelling brand experience.
- Developed and executed integrated marketing campaigns, aligning with brand strategy to boost market presence.

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## EDUCATION

2018

**Master of Business Administration | Systems & Finance**  
Symbiosis International University, Pune, IN-MH

- Worked with Vodafone headquarters, Marol Naka, Mumbai, as a Sales Intern
- Worked with Hughes Systique Corporation, Gurugram, as a sales research associate
- Worked with SIU, Pune, as an Alumni Relations Team core member

2015

**B.Tech | Systems/IT**

Jamia Hamdard, New Delhi, India

- IEEE Member for events & training coordination(s).

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**LANGUAGES**

Hindi: First Language

English: C2

Proficient

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**CERTIFICATIONS**

- Data Science by IBM, powered by Coursera
- Zoho CRM by LinkedIn Learning
- Google Analytics for Beginners by Google Academy
- Innovation Ambassador Training by Ministry of Education, Government of India.
- Social Media Management and Analytics by IIM, Visakhapatnam, India
- QIP on Computational Thinking by IIT, Roorkee, India

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**ACCOMPLISHMENTS AND AWARDS**

- Published a paper on "Risk assessment in Project Management: Statistical Modeling for improved outcomes" for African journal indexed by SCOPUS Q3 in year 2024, Please refer to <https://africanjournalofbiomedicalresearch.com/index.php/AJBR/article/view/5845> for more details and DOI: <https://doi.org/10.53555/AJBR.v27i5S.5845>
- Published a paper on "Machine Learning: The Driving Force Behind Intelligent Systems and Predictive Analytics" for IEEE XPLORE via 2024 International Conference on Trends in Quantum Computing and Emerging Business Technologies indexed by SCOPUS: <https://ieeexplore.ieee.org/document/10545166>
- Published a paper on "Securing online transactions: The role of blockchain based decentralized identity management" for the journal "Educational Administration: Theory and practice" indexed by SCOPUS in year 2024, ISSN No 2148-2403 & DOI: 10.53555/kuey.v30i5.6520
- Published a chapter on "Visualizing the Future of Marketing: A Review of Image Processing Techniques and Their Implications for Marketing Management" got published in the textbook: "Thrust Technologies' Effect on Image Processing" in association with IGI GLOBAL PUBLISHER indexed by SCOPUS in year 2023, SCOPUS ID: 58559434500
- Published a white paper on "Implementation of Blockchain



Technology in Roaming Fraud Scenario" for UGC recognized journal "Prayukti" in association with SIDTM, Pune in year 2017:  
<https://sidtm.edu.in/prayukti/>

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### **ACADEMIC WORK EXPERIENCE**

- Taught MBA batches for CAPSTONE, Operations & IT Management at RDIAS, IP University, Delhi from 17.11.2020 to 31.03.2022.
- Taught as a management faculty at ImaginXP for JIMS, Delhi from 19.07.2022 to 21.11.2022 for subjects including Total quality management, Supply chain management and Operations management.
- Taught PGDM students for CAPSTONE, Service operations management and Risk management at Lexicon MILE, Pune from 28.11.2022 to 30.04.2023.
- Taught PGDM students for CAPSTONE, Project management and Operations Management at GLBIMR, Greater Noida from 19.06.2023 to 31.12.2024.